

Business Case for Replacement front line mower

March 2015

B 1 - General

To provide a replacement ride on mower as detailed within the EMT vehicle and front line mower renewal and replacement programme as agreed by REEA committee on 3rd September 2014

B 2 –Service / Service / Function

The ride on mower replacement request is to replace one of the main cutting machines used by the councils Environmental Maintenance Team. The machine in question has exceeded its expected longevity but has now reached the end of its useful working life and is incurring increasingly costly and onerous repairs, having passed its optimum working life a number of years ago.

B 3 – Strategic fit

- This mower is one of the key machines, designed to cut and collect, this particular model has proven itself to be a good all round machine with strengths in regards to cutting wet grass.
- The machine is an essential part of the mower fleet due to its size, cut and collect /high lift abilities, and high performance even in wet conditions
- The current machine is several years past its optimum as was due to be renewed some time ago and is no longer serviceable. It had been retained to cover for servicing / unforeseen breakdowns / essential maintenance cover. This renewal will allow for the good standards achieved annually to be retained
- The expectation is that standards will be maintained and as a result complaints will remain at a very low level as is the case currently

B 4 - Options appraisal

Minimum content needed for this section:

- Hire – this is not the optimum method for sustainable resource acquisition for a grounds maintenance service, Machines are very difficult to obtain during the cutting season and are invariably a compromise in terms of being Efficient, Economic and Effective (the 3 EEE's). Lease of these vehicles is not the optimum method of obtaining the machine needs for this service, machines deteriorate quickly with high levels of use, return condition penalties are extremely onerous and generally for a long term provision leases are not cost effective. Purchase outright is on balance the closest method of adhering to the 3EEE's
- Project Scoring Matrix $2+1+1+1+2+1= 8$
- The continued good standards all round of the EMT service are benefiting the residents who are increasingly taking ownership and demonstrating increased pride in line with the general environmental improvements being consistently provided
- The service has built up good working relationships with a number of suppliers and dealers and is aware of the latest developments prices and offers

- The service already uses the local specialists known to provide the best value , it will ensure a purchase from one of these suppliers that is the best in value achievable at the time of purchase

B 5 - Achievability

There are a number of relevant suppliers to choose from and there are not expected to be any achievability issues

B 6 - Legal Issues (if applicable)

There are few legal issues, the services frontline machines are all road capable and legal , the new purchase will be required to meet the standards required for such machines.

B 7 Specification

The machine to be replaced is a Iseki SXG19. This model has been discontinued and replaced by Iseki SXG326 with the current list price (2014/15) of £14,500. This is a ride on mower / minimum 39" cut / cut & collect capability with high lift / work efficiently in wet conditions / configured and designed for significant amount of semi-skilled maintenance and servicing

B 8 - Financial Implications

Cap / Rev		
	£	Comment
Initial Costs	Iseki SXG326 current list price (2014/15)-£14,500	Capital
External Funding	0	-
Net Cost	-	-
Ongoing Savings	0	-
Phasing	0	-

B 9 – Project Scoring Matrix

Scoring – for your project – calculate the points.			
Criteria	1 Point	2 Points	3 Points
Cost £ (budget, time and human resource)	<£10k	£10k - £50K	>£50K
Timescale	< 6 months	6 – 12 months	> 12 months
Impact if project failed on the organisation	Minor disruption	Moderate	Major
Melton's Track Record	Done Successfully Many Times Before	Done Successfully Once or Twice Before	New Area of Working
Stakeholder Interest (internal and external)	Minimal	Moderate	Major
Project Complexity	Straight-forward	Moderately Complex	Highly Complex
TOTAL	a?	b?	c?
OVERALL SCORE	2+1+1+1+2+1 = 8		